



## Matina Tsopela

Matina Tsopela is a member of our Real Estate team and has in-depth expertise in real estate transactions, ranging from legal due diligence to concluding a property acquisitions both for domestic and international clients. She also has significant experience in handling civil law cases, including advisory and litigation.

Prior to joining the firm, Matina worked in a number of major law firms in Athens, developing excellent litigation skills and capabilities, especially in document drafting, negotiation and litigation.

## Real Estate

### Notable Real Estate cases

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#### Real Estate Investment Companies REICs

- Advised an investment management company, on the tax issues related to the structuring of the acquisition and immediate resale of a Greek bank's portfolio of real estate assets, to non-identified end buyers, via the assignment of pre-contract rights for the amount of €7,5m.
- Advised **BriQ Properties REIC** on the acquisition of 80% of the share capital of Sarmed Warehouses, a market leader in logistics for €23.6m.
- Advised **Briq REIC** on the acquisition of properties in Kallithea and Marousi, with total value of €1.8m.
- Advising **Briq REIC** on the acquisition of a hotel in Skiathos against the purchase price of €3.5m through a share sale-and-purchase transaction.
- Advising **BriQ REIC**, a listed real estate investment company, in the acquisition of an office building in the center of Athens.
- Advising **BriQ REIC** a listed real estate investment company in the acquisition of a hotel in Paros, Greece.
- Completed a detailed legal due diligence for **Grivalia REIC** for the €27m acquisition of a commercial building.
- Completed a detailed legal due diligence for **Grivalia REIC** for the €4m acquisition of a listed building in Piraeus.

# Memberships

- Athens Bar Association

# Languages

- Greek
- English
- Spanish

# Qualifications

- Postgraduate Diploma in Taxation, Athens University of Economics and Business (2019)
- LLB, School of Law, University of Athens (2007)
- Erasmus Scholarship, Rijksuniversiteit Groningen (2005-2006)