

Margarita Kontogeorgou



Margarita Kontogeorgou is a member of our M&A and finance practice. She has advised on a wide range of complex corporate issues such as sale-and-purchase agreements and IPOs to the main market of the Athens Stock Exchange and was a member of the Lambadarios team advising on the demerger of DEPA, the public gas corporation. On the finance front, she has participated in a number of high profile finance projects involving Due Diligence of energy assets and preparing reports for lenders specifically for RES transactions.

Her areas of expertise include Greek and German civil law, private international law and European private law.

She has authored numerous publications in distinguished Law Journals in Germany and in Greece.

M&A

Notable M&A cases

- Advised **Hellenic Petroleum S.A.** (HELPE) on its €90million acquisition from Copelouzos Group and International Constructional S.A. of two operating wind farms in Mani with a total capacity of 55.2MW.
- Advised **Dromeus Capital** on the acquisition of real estate entity Ektonon, a GEK Terna-affiliated entity.
- Advised Louis subsidiary **Celestyal Cruises limited**, one of the leading cruise companies in Greece, on its acquisition by Searchlight Capital Partner.
- Advised on the acquisition of certain interests in **Famar Group**, one of the largest pharmaceutical companies in Greece, by Metric Capital Partners LLP.
- Advised **Fiera Capital** as local councils in the acquisition of shareholders' stake in the optic-fiber entity Medianet.
- Advised listed company **Epsilon Net** in the acquisition and corporate restructuring of Singular Logic.
- Advised **Engie S.A.**, a French multinational electric utility company, in divesting its Greek subsidiaries through the share sale-and-transfer of its facilities-management entity Engie Hellas to an upcoming Greek fund.
- Advised, **Engie S.A.**, a French multinational electric utility company, on the sale of its energy entities Heron I and Heron II to leading Greek energy company GEK Terna.
- Advised **Kew Capital** and **Monterock International** on the acquisition of one of the larger mixed-use resorts in Mykonos by way of share transfer deal.
- Advising **ICON Infrastructure**, one of the leading infrastructure funds out of the UK, on a major investment into a listed company in the Athens Stock Exchange ATHEX active in renewable energy.

- Advising **EI Sewedy Electric** in the legal due diligence and acquisition of four SPVs currently operating wind farms in Greece.
- Advising **DEPA** the public gas corporation on the privatization process run by the HRADF for the sale of the DEPA Commercial to an interested investor for an estimated value of between €300m and €400m.
- Advising **DEPA** the public gas corporation on the privatization of DEPA Infrastructure through a privatization process run by the HRADF for the sale of the gas grid infrastructure around Greece for an estimated €700m.
- Advising **Hines** on a joint venture with the National Bank of Greece to redevelop Athens Heart Mall into a 22,000m² premium-outlet mall, named Gazi Outlets.

Real Estate

Notable Real Estate cases

- Advised **Dromeus Capital** on the acquisition of real estate entity Ektonon, a GEK Terna-affiliated entity.
- Advised **Kew Capital** and **Monterock International** on the acquisition of one of the larger mixed-use resorts in Mykonos by way of share transfer deal.
- Advising **Hines** on project Cyan for the acquisition of several hotels in Crete through two major share sale-and-purchase transactions valued in total at approximately €70m.

Capital Markets

Notable Capital Markets cases

- Advised **Epsilon Net** on the process to be re-listed on the stock exchange on the primary market without affecting its pricing on the secondary market.
- Advised listed company **Epsilon Net** on the acquisition and corporate restructuring of Singular Logic.
- Advised **GHCO UK** on setting up a new company under Greek law, including obtaining authorization from the Hellenic Capital Markets Commission and issuing a license under a specific financial direction.
- Advised **Epsilon Net** on migrating from the secondary ATHEX market to the main market of the Athens Stock Exchange.
- Advised **BriQ REIC** on company set-up and IPO to Athens Stock Exchange.
- Completed the due diligence on **BriQ REIC** to be listed on the Athens Stock exchange for the purposes of the prospectus to be filed with the Hellenic Capital Markets Commission for the listing of the shares. We acted for Eurobank on this matter.
- Advising **Alpha Bank** in financing Hines for the development of Academy Gardens, a greenfield project in the Athens Metro Area.

Project Finance & Development

Notable Project Finance & Development cases

- Advised **Sterner Stenhus** on the first secondary sale of an availability – based PPP in Greece. Avax sold an operational school PPP comprising of 10 schools in the Attica region.

Litigation

Notable Litigation cases

- Representing **Heron S.A.**, an energy provider, in regulatory procedure before the Regulatory Authority for Energy in relation to delays in payment of regulatory charges and in regulatory procedure before the Athens Court of First Instance against a number of consumer unions. GP
- Representing **Volterra S.A.**, an energy provider, in regulatory procedure before the Athens Court of First Instance against a number of consumer unions.

Languages

- Greek
- English
- German

Qualifications

- PhD in Private International Law & Law of Capital Markets, Ruprecht-Karls-Universität Heidelberg (2018)
- LLM in Civil Liability issues of international Rating Agencies, Albert-Ludwigs-Universität Freiburg im Breisgau (2014)
- Law Degree, Demokriton University of Thrace (2011)