

Konstantina Siozou



Konstantina is the latest high-caliber lawyer to join our expanding firm. An important new talent in our Banking & Finance and Corporate practices, she has extensive experience of representing domestic and international clients in major financing projects and loan restructurings as well as cross-border corporate, capital markets, acquisition and project finance and structured transactions.

Konstantina has a 15-year long experience in finance having worked both in the internal legal department of one of Greece's largest banks and, during the last 9 years, in the Greek office of an international law firm.

She has advised banks on regulatory and compliance issues and also brings expertise in real estate, corporate, employment and insolvency law matters. In addition to her first-class drafting skills, Konstantina has in-depth expertise in due diligence processes as part of acquisition and financing transactions.

Banking & Finance

Notable Banking & Finance cases

Lenders' Counsel Infrastructure

- Advised the four Greek systemic banks (**NBG, Piraeus, Eurobank and Alpha**) on bond financing of €505m to DESFA, the natural gas transmission-system operator in Greece, for corporate purposes.

Lenders' Counsel Corporate/Real Estate/High Yield

- Advised **Eurobank and Piraeus Bank** on a corporate financing of €40m to Elliniki Zimi, one of the largest Greek market vendors of frozen vegetables, dough, and fresh salads, both in Greece and abroad.
- Advised a **real estate fund** on acquisition financing of a value of €50m for 230 properties sold by Eurobank S.A.
- Advised **international investment fund** on the acquisition of a hotel business in Greece and performed relevant due diligence.
- Advised **bondholders' representative** on bond loan financing of €739m in the energy sector.
- Advised a construction company on corporate financing of €52m.
- Advised **Hines and Henderson Park** on financing for the €65m acquisition of land and the construction of an apartment complex in Voula, Attiki.

- Advised **Hines and Henderson Park** on the bank financing for the €171m acquisition of the former Capsis property in Crete.
- Advised **Brook Lane Capital** on the acquisition of a portfolio of 165 real estate assets from Eurobank for €25m.
- Advised **Hines and Henderson Park** on the bank financing of €87.3m for refinancing purposes and for CAPEX financing of the construction of the Grand Hyatt Hotel at Syggrou Avenue.
- Advised **Metric Capital Partners LLP**, a leading UK private equity house, on Greek law security documents relating to the acquisition of Mpilo S.à.r.l., the shareholder of Famar S.A., one of the largest pharmaceutical businesses in Greece with operations in many EU Countries.
- Advising the four major Greek systemic banks on bond financing of €505m to **DESFA** (Hellenic Gas Transmission System Operator S.A.) for corporate purposes.
- Advising a **real estate fund** on acquisition financing of a value of €50m for 230 properties sold by Eurobank S.A.
- Advising **international investment fund** on the acquisition of hotel business in Greece and performing relevant due diligence.
- Advising **Luxembourg bank** on bond loan financing of €10m in the hotel sector in Greece.
- Advising **bondholders' representative** on bond loan financing of €739m in the energy sector.
- Advising **finance party** on the financing of PPP.
- Advising a construction company for corporate financing of €52m.
- Advising **foreign entity** for acquisition of a plot for an amount of €4m.

Non-Performing Loans (NPL)

- Advised an affiliate of Davidson Kempner Capital Management LP, on the sale of a shipping non-performing exposures (NPE) portfolio by Piraeus Bank amounting to €400m gross book value.

Acquisition Finance – Asset Finance

- Advised leading **UK private equity** house on Greek law security documents relating to the acquisition of shareholders in one of the largest pharmaceutical businesses in Greece, with operations in many EU Countries.
- Advised **Arrowmetals** and **Trading AG** on Greek law security documents for financing of US\$ 70m.

M&A

Notable M&A cases

Public MA and Privatizations

- Advised on the acquisition of certain interests in **Famar Group**, one of the largest pharmaceutical companies in Greece, by Metric Capital Partners LLP.

Private Equity and other Financial Investors

- Advised **Kew Capital** and **Monterock International** on the acquisition of one of the larger mixed-use resorts in Mykonos by way of share transfer deal.
- Represented **Invenergy** for the investment in projects of 2.7GW of solar energy in Greece.

- Representing **Invenergy** for the investment in projects of 2.7 gigawatts of solar energy in Greece.

Global MA

- Worked together with **Baker McKenzie** to advise leading UK family office on the acquisition of a large real estate asset in Mykonos by means of a share sale by conducting parts of the relevant due diligence on the target entity and its facility arrangements.

Capital Markets

Notable Capital Markets cases

- Advised an affiliate of **Davidson Kempner Capital Management LP** on the sale of a shipping non-performing exposures (NPE) portfolio by Piraeus Bank amounting to €400m gross book value.
- Advised **Metric Capital Partners LLP**, a leading UK private equity house, on Greek law security documents relating to the acquisition of Mpilo S.à.r.l., the shareholder of Famar S.A., one of the largest pharmaceutical businesses in Greece with operations in many EU Countries.
- Advised **Hines** and **Henderson Park** on bank financing of €87.3m for refinancing purposes and for CAPEX financing of the construction of the Grand Hyatt Hotel at Syggrou Avenue.

Memberships

- Athens Bar Association

Languages

Konstantina is able to support clients in Greek, English and French

Qualifications

- Postgraduate Diploma in Tax Law, Athens University of Economics and Business (2009)
- LL.M., University College London (UCL), University of London (2007)
- LL.B., School of Law, University of Athens (2006)